

FIG. 1A

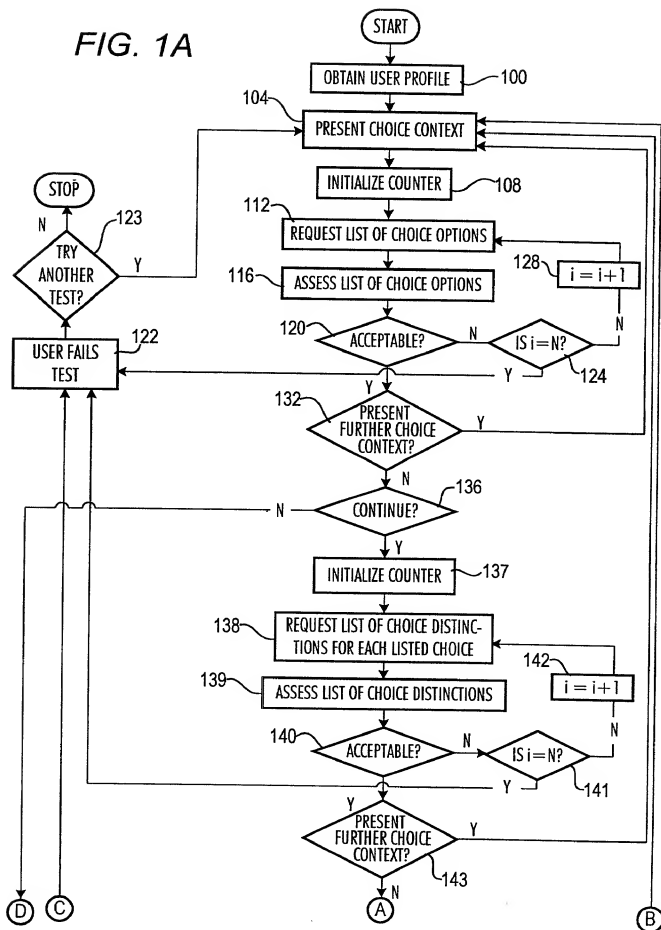


FIG. 1B

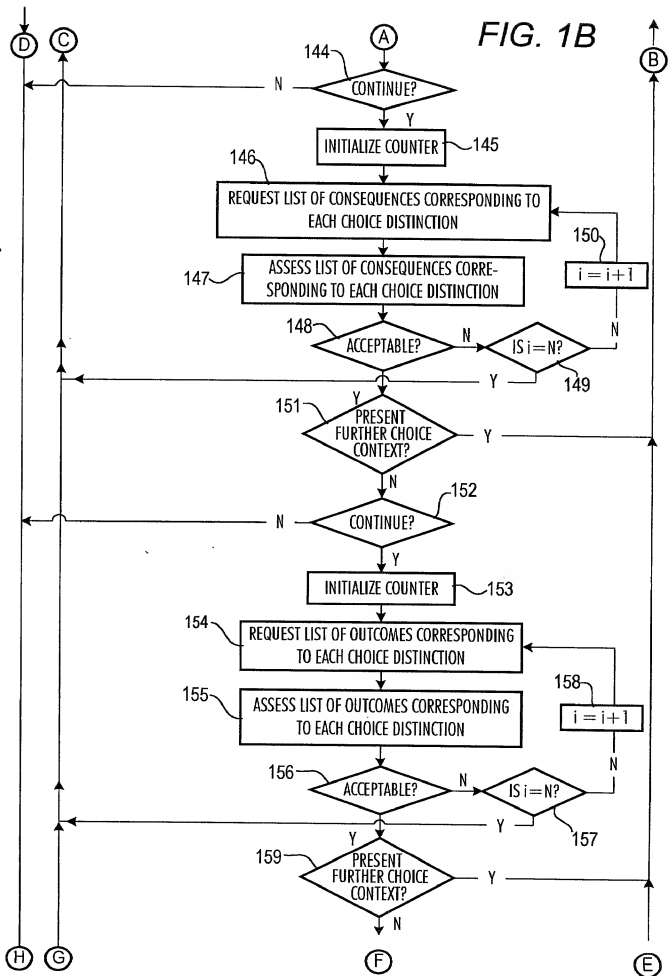


FIG. 1C

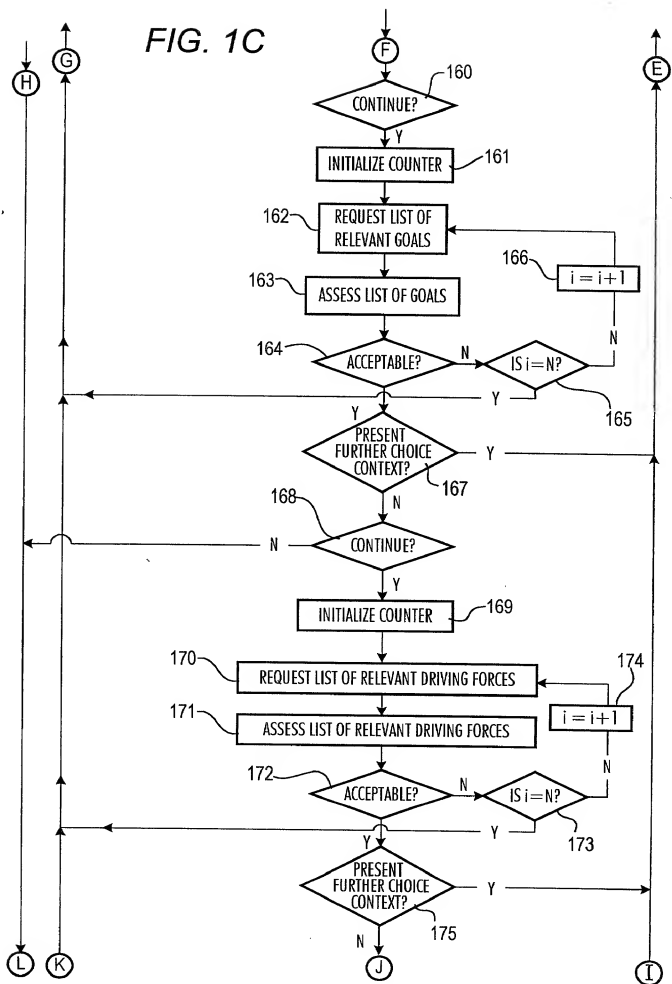


FIG. 1D

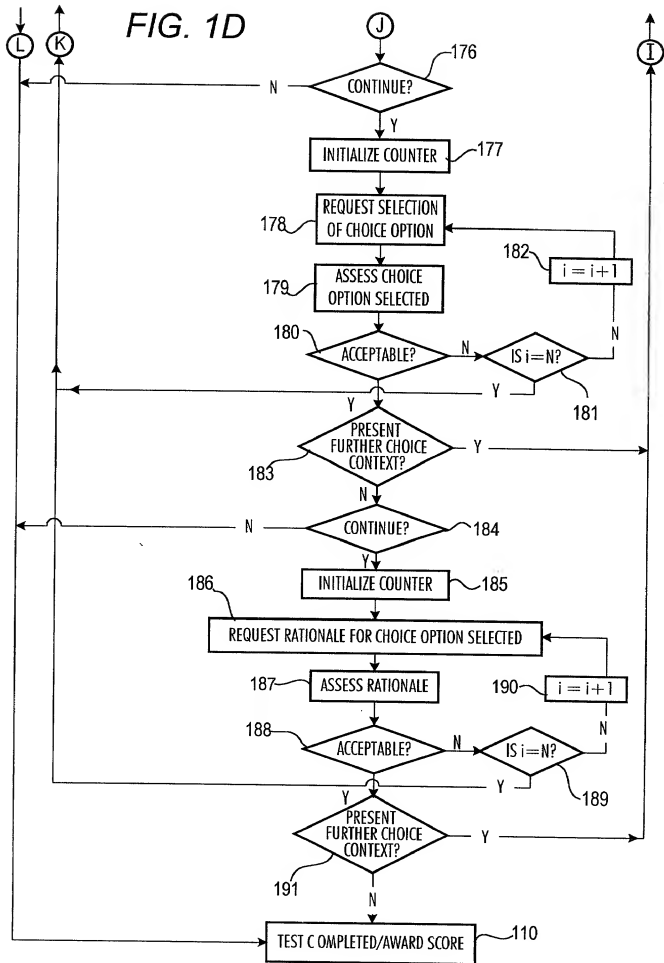


FIG. 2

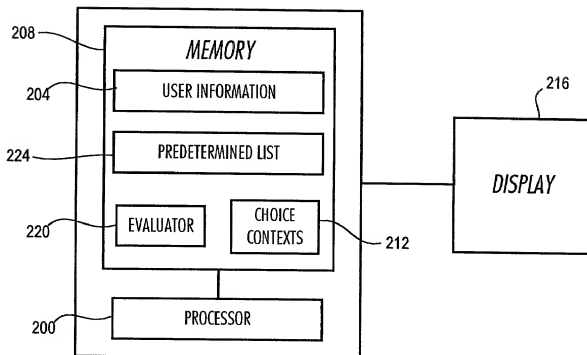


FIG. 5

H 453

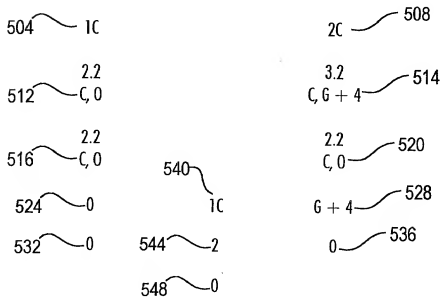


FIG. 3

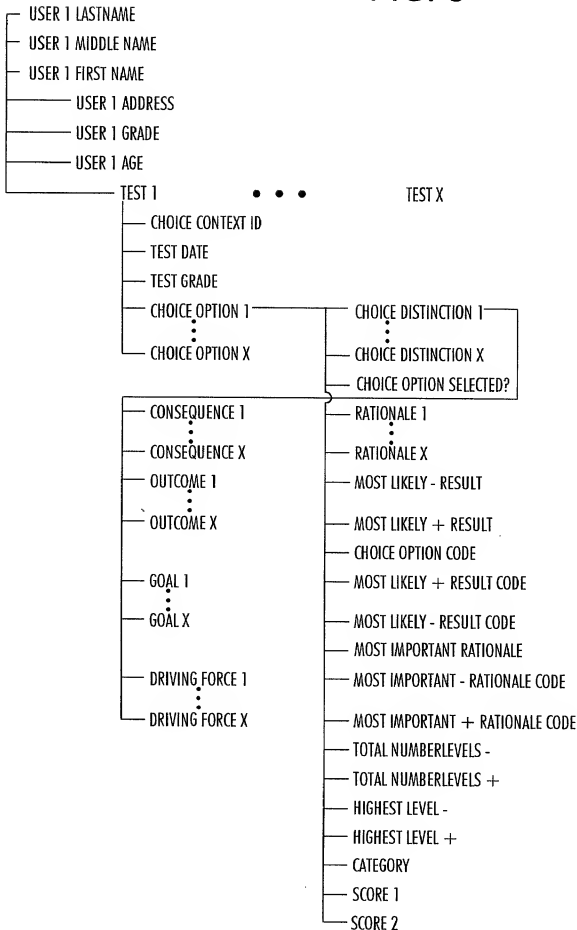


FIG. 4A

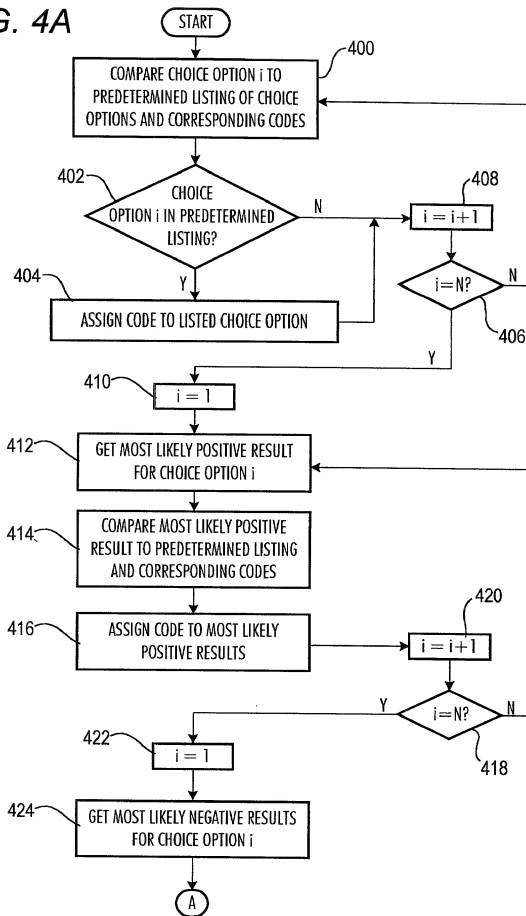


FIG. 4B

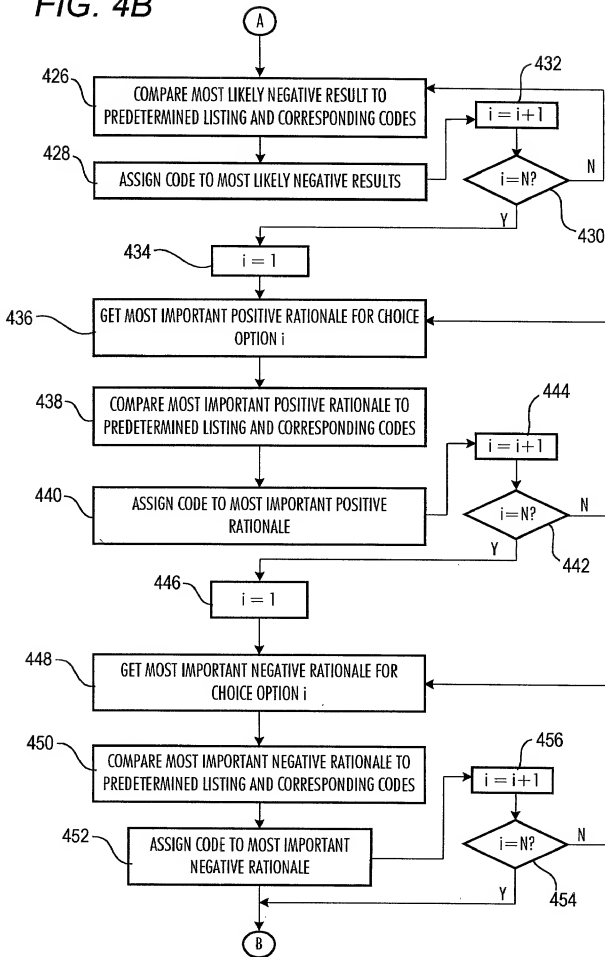


FIG. 4C

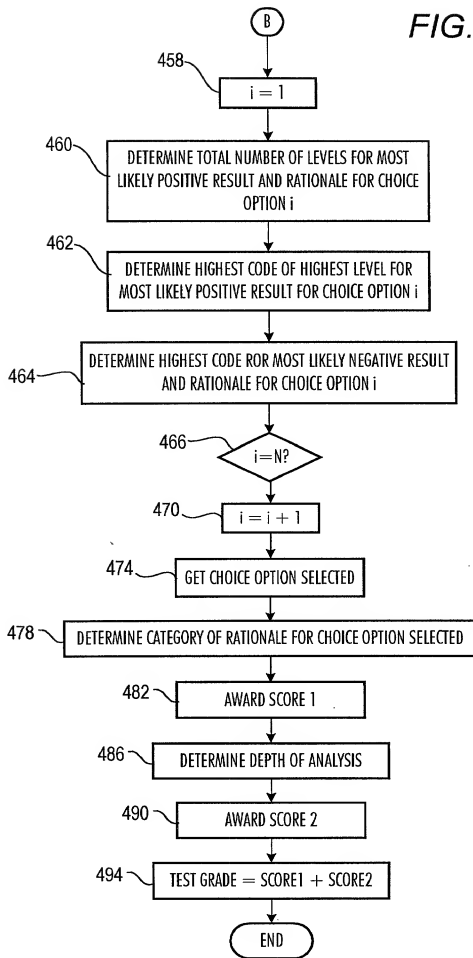


FIG. 6A

WHAT ARE THE CHOICE OPTIONS FOR ME IF I BROKE MY PARENTS' CHINA?

- (1) LIE
- (2) TELL THE TRUTH

FIG. 6B

WHAT ARE THE CHOICE DISTINCTIONS FOR LYING?

- (1) LIED TO PARENTS
- (2) PARENTS WILL NOT KNOW THAT I BROKE THE CHINA

WHAT ARE THE CHOICE DISTINCTIONS FOR TELLING THE TRUTH?

- (1) DID NOT LIE
- (2) PARENTS WILL KNOW THAT I BROKE THE CHINA

FIG. 6C

WHAT ARE THE CONSEQUENCES IF I LIE?

- (1) WORRY ABOUT GETTING CAUGHT
- (2) WILL BE ABLE TO GO PLAY
- (3) WILL FEEL GUILTY



WHAT ARE THE CONSEQUENCES IF PARENTS KNOW I BROKE THE CHINA?

- (1) GET PUNISHED
- (2) WON'T BE ABLE TO GO PLAY
- (3) WON'T FEEL GUILTY



FIG. 6D

WHAT ARE THE OUTCOMES IF I LIE?

- (1) DID NOT DO THE RIGHT THING
- (2) ●
- (3) ●

WHAT ARE THE OUTCOMES IF PARENTS KNOW I BROKE THE CHINA?

- (1) NOT ABLE TO DO THINGS
- (2) ●
- (3) ●

FIG. 6E

WHAT ARE MY GOALS THAT MAY BE IMPORTANT IN DECIDING WHETHER TO LIE?

- (1) HONESTY
- (2) ●
- (3) ●

WHAT ARE MY GOALS THAT MAY BE IMPORTANT IN DECIDING WHETHER TO TELL MY PARENTS THAT I BROKE THE CHINA?

- (1) AVOID PUNISHMENT
- (2) ●
- (3) ●

FIG. 6F

WHY IS EACH OF MY LISTED GOALS IMPORTANT?

- (1) HONESTY
- (2) AVOID PUNISHMENT

FIG. 6G

WHICH OPTION DO I CHOOSE?

- (1) TELL THE TRUTH
- (2) 
- (3)

FIG. 6H

WHAT ARE THE MAIN POSITIVE AND NEGATIVE REASONS THAT YOU WOULD CONSIDER IN TELLING THE TRUTH?

- + OBEY MY PARENTS
- PUNISHMENT



WHAT ARE THE MAIN POSITIVE AND NEGATIVE REASONS THAT YOU WOULD CONSIDER IN LYING?

- + AVOID PUNISHMENT
- DISHONESTY

FIG. 6I

WHAT IS THE LIKELY POSITIVE AND NEGATIVE RESULT FOR EACH OF MY CHOICE OPTIONS?

- (1) LIE
 - WORRY ABOUT GETTING CAUGHT
 - + PARENTS WILL NOT KNOW THAT I BROKE THE CHINA
- (2) TELL TRUTH
 - GET PUNISHED
 - + OBEYED MY PARENTS

FIG. 7

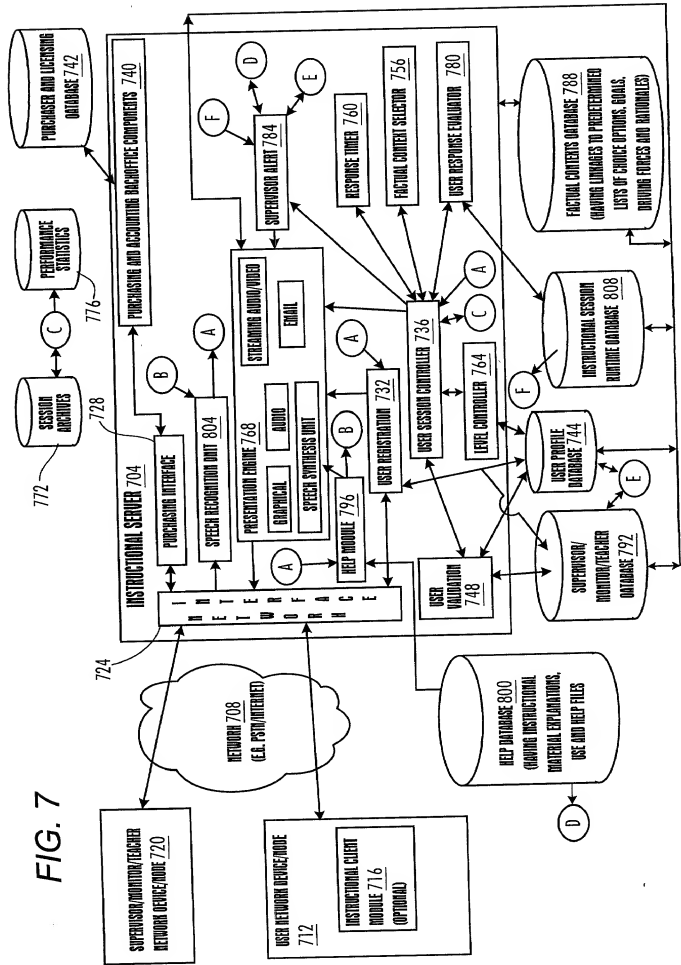


FIG. 8A

WHAT ARE THE OPTIONS FOR ME IF I BROKE MY PARENTS' CHINA?

- A. "LIE, TELL THEM I KNOW NOTHING ABOUT IT"
- B. "TELL THE TRUTH AND ADMIT TO BREAKING IT ACCIDENTALLY"

FIG. 8B

WHAT ARE THE CHOICE DISTINCTIONS FOR THIS SITUATION (CHOICE CONTEXT)?

- A. "LIE TO PARENTS"
- B. "TELL THEM WHAT HAPPENED, AND SAY I'M SORRY"

FIG. 8C

WHAT ARE THE CONSEQUENCES IF (A) I "LIE TO PARENTS"?

- + WON'T GET IN TROUBLE
- HAVE TO WORRY ABOUT GETTING CAUGHT LATER

WHAT ARE THE CONSEQUENCES IF (B) I "SAY I'M SORRY"?

- + WON'T HAVE TO WORRY ABOUT THEM FINDING OUT LATER
- I'LL GET PUNISHED

FIG. 8D

WHAT ARE THE OUTCOMES IF (A) I "LIE TO PARENTS"?

- + I CAN GO OUTSIDE AND PLAY BALL NOW
- MIGHT GET A MORE SEVERE PUNISHMENT LATER IF THEY FIND OUT

WHAT ARE THE OUTCOMES IF (B) I "SAY I'M SORRY"?

- + PARENTS WILL KNOW I AM HONEST
- I WON'T BE ABLE TO GO PLAY TODAY

FIG. 8E

WHAT ARE MY GOALS THAT MAY BE IMPORTANT IN CHOOSING TO (A) "LIE TO PARENTS"?

- + SELF-ENJOYMENT (HAVING FUN)
- (LOSE[-]) PARENTAL RESPECT/TRUST

WHAT ARE MY GOALS THAT MAY BE IMPORTANT IN CHOOSING TO (B) I "SAY I'M SORRY"?

- + PARENTAL RESPECT/TRUST
- (LOSE[-]) SELF ENJOYMENT

FIG. 8F

WHICH TWO GOALS SHOULD BE CONTRASTED ("TRADE-OFF")?

- | | | | |
|-------|------------------|---|----------------------------|
| → (A) | "LIE TO PARENTS" | + | SELF ENJOYMENT |
| (A) | "LIE TO PARENTS" | - | PARENTAL RESPECT/TRUST (-) |
| → (B) | "SAY I'M SORRY" | + | PARENTAL RESPECT/TRUST |
| (B) | "SAY I'M SORRY" | - | SELF ENJOYMENT (-) |

[THE TWO POSITIVE (+) POLES + (A) SELF ENJOYMENT]
(B) PARENTAL RESPECT/TRUST

WHICH GOAL IS MOST IMPORTANT TO ME?

- (A) SELF ENJOYMENT
→ (B) PARENTAL RESPECT/TRUST

FIG. 8G

WHICH OPTION WOULD I CHOOSE?

- (A) "LIE TO PARENTS"
→ (B) "SAY I'M SORRY"

FIG. 8H

WHAT IS THE PRIMARY REASON THAT I WOULD DECIDE TO TELL THE TRUTH?

- (A) IT IS MORE FUN TO GO OUTSIDE AND PLAY WITH MY FRIENDS
[DOMINANT GOAL: SELF ENJOYMENT]
→ (B) IT IS BETTER IN THE LONG RUN FOR ME TO BUILD A BETTER RELATIONSHIP
WITH MY PARENTS SO THEY WILL LET ME HAVE MORE FREEDOM TO
DO WHAT I WANT
[DOMINANT GOAL: PARENTAL RESPECT/TRUST]